

## PROJECTED CASHFLOW STATEMENT

XYZ Company

CASHFLOW STATEMENT	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Mo 10	Mo 11	Mo 12	YEAR 1	YEAR 2	YEAR 3
<b>STARTING CASH BALANCE</b>	0	11,300	2,600	1,900	200	5,500	12,800	9,100	16,400	15,700	12,000	13,300	0	9,600	20,280
<b>SOURCES OF CASH</b>															
Cash Sales	3,000	7,000	11,000	12,000	15,000	15,000	18,000	21,000	15,000	14,000	15,000	12,000	158,000	181,700	208,955
Cash Receipts from ARs	0	4,000	8,000	8,000	12,000	14,000	10,000	8,000	8,000	6,000	10,000	8,000	96,000	155,000	175,000
Other 1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other 2	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cash Received from Loans	15,000	0	0	0	0	0	0	0	0	0	0	0	15,000	0	0
Owners' Cash Capital Injections	20,000	2,000	2,000	0	0	0	0	0	0	0	0	0	24,000	0	0
<b>TOTAL CASH INFLOWS</b>	<b>38,000</b>	<b>13,000</b>	<b>21,000</b>	<b>20,000</b>	<b>27,000</b>	<b>29,000</b>	<b>28,000</b>	<b>29,000</b>	<b>23,000</b>	<b>20,000</b>	<b>25,000</b>	<b>20,000</b>	<b>293,000</b>	<b>336,700</b>	<b>383,955</b>
Cost of Goods Sold - Cash Payments	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000	40,000	45,000
COGS - Payments of Accts Payable	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	84,000	95,000	107,000
Salaries / Benefits	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000	72,000	86,400
Rent	400	400	400	400	400	400	400	400	400	400	400	400	4,800	5,000	8,000
Utilities	300	300	300	300	300	300	300	300	300	300	300	300	3,600	4,320	5,184
Repairs / Maintenance	50	50	50	50	50	50	50	50	50	50	50	50	600	600	600
Advertising	500	500	500	500	500	500	500	500	500	500	500	500	6,000	8,000	8,000
Commissions	500	500	500	500	500	500	500	500	500	500	500	500	6,000	6,900	7,935
Travel / Entertainment	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,500	1,500
Mailing Costs	200	200	200	200	200	200	200	200	200	200	200	200	2,400	3,000	3,500
Office Supplies	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,500	1,500
Professional Services	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000	15,000	16,000
Insurance	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,500	2,000
Telephone	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,500	2,000
Security System	50	50	50	50	50	50	50	50	50	50	50	50	600	600	600
Leasehold Improvements	5,000	0	0	0	0	0	0	0	0	0	0	0	5,000	0	0
Loan Repayment	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	3,000	3,000	3,000	3,000	20,000	20,000	20,000
Owner's Draw	0	0	0	0	0	0	0	0	0	0	0	0	0	10,000	10,000
Equipment Lease Expenses	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000	24,000	24,000
Capital Equipmnt Expenditures	0	0	0	0	0	0	10,000	0	0	0	0	0	10,000	12,000	12,000
Other 1	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,200	1,200
Other 2	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,200	1,200
Other 3	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,200	1,200
<b>TOTAL CASH OUTFLOWS</b>	<b>26,700</b>	<b>21,700</b>	<b>21,700</b>	<b>21,700</b>	<b>21,700</b>	<b>21,700</b>	<b>31,700</b>	<b>21,700</b>	<b>23,700</b>	<b>23,700</b>	<b>23,700</b>	<b>23,700</b>	<b>283,400</b>	<b>326,020</b>	<b>364,819</b>
<b>CHANGE IN CASH</b>	<b>11,300</b>	<b>-8,700</b>	<b>-700</b>	<b>-1,700</b>	<b>5,300</b>	<b>7,300</b>	<b>-3,700</b>	<b>7,300</b>	<b>-700</b>	<b>-3,700</b>	<b>1,300</b>	<b>-3,700</b>	<b>9,600</b>	<b>10,680</b>	<b>19,136</b>
<b>ENDING CASH BALANCE</b>	<b>11,300</b>	<b>2,600</b>	<b>1,900</b>	<b>200</b>	<b>5,500</b>	<b>12,800</b>	<b>9,100</b>	<b>16,400</b>	<b>15,700</b>	<b>12,000</b>	<b>13,300</b>	<b>9,600</b>	<b>9,600</b>	<b>20,280</b>	<b>39,416</b>