

The Master of Business Administration Juris Doctor (MBA-JD) dual-degree program is designed particularly for those students intending to practice corporate law or to enter business using law training as a background. The MBA-JD program requires four years of study, one less year than it would take to separately earn each degree. Students completing the dual-degree program will earn an MBA from the KU School of Business and a JD from the KU School of Law.

New students must complete their first year of the law school curriculum before starting the MBA curriculum. Current law school students must declare their intentions to enter the joint program (MBA-JD) before completing two full semesters in the law school curriculum. Current MBA students must enter the joint program before completing two full semesters in the MBA curriculum, but will not receive law school credit for business courses taken before starting classes in the law school.

**Admission requirements:**

Admissions for this program differ slightly from those of the full-time and part-time/evening MBA degrees. Applicants to the MBA-JD program must take both the GMAT and LSAT exams before admission to the dual-degree program. Applicants will also be reviewed by the School of Business and the School of Law admissions committees and must be accepted into both programs before entering the dual-degree program.

Hours/year	Business	Law	Total
First year:	0	32	32
Second year:	34	0	34
Third year:	6	24*	30
Fourth year:	0	20	20
<b>Total credit earned:</b>	<b>40</b>	<b>76</b>	<b>116</b>
Credit allowed:	12	14	26
<b>Total credit required:</b>	<b>52</b>	<b>90</b>	<b>142</b>

**MBA FOUNDATION CORE CLASSES: 21 credit hours**

All of the following:

ACCT 701/BUS 703	Financial Accounting	2 credits
BE 701/BUS 702	Managerial Economics	2 credits
BE 702/BUS 707	Global Economic Environment of Business	2 credits
DSCI 701/BUS 704	Statistical Decision Making	2 credits
FIN 701/BUS 709	Financial Management	2 credits
MKTG 701/BUS 711	Marketing Management	2 credits
MGMT 701/BUS 701	Organizational Behavior	2 credits
MGMT 704/BUS 720	Strategic Management	2 credits
MGMT 705/BUS 715	Managing in a Global Environment	1 credit
MGMT 706/BUS 723	Professional Development Skills I	1 credit
MGMT 707/BUS 724	Professional Development Skills II	1 credit
MGMT 807	Ethical Decision-making in Business	2 credits

**BREADTH CORE CLASSES: 6 credit hours**

Three of the following:

ACCT 702/BUS 710	Managerial Accounting	2 credits
DSCI 702/BUS 719	Operations Management	2 credits
IST 701/BUS 706	Managerial Information Systems	2 credits
MGMT 702/BUS 705	Human Resources Management	2 credits

**MBA ELECTIVES: 13 credit hours**

**FIRST-YEAR COURSES: 32 credit hours**

LAW 804	Civil Procedure I	3 credits
LAW 805	Civil Procedure II	3 credits
LAW 809	Contracts I	3 credits
LAW 810	Contracts II	3 credits
LAW 814	Criminal Law	2 credits
LAW 818	Criminal Procedure	3 credits
LAW 820	Lawyering I	3 credits
LAW 821	Lawyering II	3 credits
LAW 826	Property I	3 credits
LAW 827	Property II	2 credits
LAW 831	Torts I	4 credits

**SECOND- AND THIRD-YEAR COURSES: 12 credit hours**

LAW 873	Commercial Law: Secured Transactions	3 credits
LAW 882	Constitutional Law	4 credits
LAW 908	Evidence	3 credits
LAW 972	Professional Responsibility	2 credits

In addition, students must satisfy the upper-class writing requirement in the School of Law. Refer to the current School of Law Catalogue for details.

**ADDITIONAL LAW COURSES REQUIRED: 21 credit hours**

LAW 913	Federal Income Taxation	3 credits
LAW 855	Taxation of Business Enterprises	3 credits
LAW 865	Business Associations I	3 credits
LAW 866	Business Associations II	3 credits
LAW 874	Commercial Law: Payment Systems	3 credits

And two of the following courses:

LAW 850	Administrative Law	3 credits
LAW 858	Agriculture Law	3 credits
LAW 863	Anti-trust Law	3 credits
LAW 868	Business Planning Seminar	3 credits
LAW 872	Commercial Arbitration	3 credits
LAW 888	Copyright Law	3 credits
LAW 889	Bankruptcy	3 credits
LAW 903	Employment Discrimination Law	3 credits
LAW 906	Estate Planning: Principles	3 credits
LAW 907	Estate Planning: Practice	3 credits
LAW 915	Federal Tax Procedure	3 credits
LAW 926	Insurance	3 credits
LAW 936	International Economic Law and Development	3 credits
LAW 939	Labor Law	3 credits
LAW 941	Land Transactions	3 credits
LAW 944	International Trade Regulation	3 credits
LAW 945	International Commerce and Investment	3 credits
LAW 968	Intellectual Property	3 credits
LAW 971	Product Liability	3 credits
LAW 982	Regulatory Law & Policy	3 credits
LAW 986	Securities Regulation	5 credits
LAW 989	Tax Policy	3 credits
LAW 990	Taxation of Mergers & Acquisitions	3 credits

If a student takes either Securities Regulation or any two courses listed above worth a combined 5 credits, the total required law school credit is reduced to 20 credit and law school electives are increased to 12 credits.

**LAW SCHOOL ELECTIVES: 11 credit hours**

**MBA concentrations:**

**ENTREPRENEURSHIP & INNOVATION: 12 credit hours**

Students must complete the following course:

ENTR 895/BUS 895 New Venture Creation 4 credits

Students must choose at least 8 credit hours among the following to complete concentration requirements:

BLAW 703/BUS 781 Legal Aspects of Business Organizations 3 credits

ENTR 895/BUS 895 Profitable Entrepreneurial Growth 2 credits

MGMT 895/BUS 895 Business Consulting 4 credits

FIN 750/BUS 896 Entrepreneurial Finance I 2 credits

FIN 751/BUS 895 Entrepreneurial Finance II 2 credits

MGMT 725/BUS 812 Management of Technology I 2 credits

MGMT 726/BUS 813 Management of Technology II 2 credits

MKTG 702/BUS 765 New Product Management 3 credits

**FINANCE TRACK: 12 credit hours**

In terms of outside validation, completion of the finance track should prepare a student to master Level I material for the Chartered Financial Analyst exam. Routinely offered electives include:

ACCT 704/BUS 731 Financial Statement Presentation and Analysis I 2 credits

ACCT 705/BUS 732 Financial Statement Presentation and Analysis II 2 credits

FIN 705/BUS 751 Investment Theory 2 credits

FIN 706/BUS 752 Investment Analysis 2 credits

FIN 725/BUS 757 Business Valuation 3 credits

FIN 730/BUS 758 Applied Portfolio Management 4 credits

FIN 735/BUS 759 International Finance 3 credits

FIN 740/BUS 760 Forwards, Futures, and SWAPS 2 credits

FIN 741/BUS 761 Options 2 credits

FIN 745/BUS 762 Business Investing 2 credits

FIN 746/BUS 763 Business Financing 2 credits

FIN 895/BUS 788 Risk Analysis 2 credits

FIN 895 Mergers and Acquisitions 2 credits

**MARKETING: 12 credit hours**

MKTG 702/BUS 765 New Product Management 3 credits

MKTG 703/BUS 766 Consumer Behavior 3 credits

MKTG 704/BUS 767 Marketing Research 3 credits

MKTG 705/BUS 768 Marketing Communications 3 credits

MKTG 706/BUS 769 Strategic Marketing, Planning, and Decision-making 3 credits

MKTG 708/BUS 771 Global Marketing 3 credits

MKTG 711/BUS 895 Pricing Strategies 3 credits

MKTG 895/BUS 895 Return on Investment Driven Marketing 2 credits

**HUMAN RESOURCES MANAGEMENT: 12 credit hours**

MGMT 721/BUS 806 Management of Workforce Diversity 3 credits

MGMT 732/BUS 825 Recruiting and Selecting Effective Employees 2 credits

MGMT 733/BUS 826 Advanced Methods for Selecting Employees 2 credits

MGMT 734/BUS 827 Compensating and Rewarding Employees: Foundations 2 credits

MGMT 735/BUS 828 Compensating and Rewarding Employees: Alternative Approaches 2 credits

MGMT 736/BUS 829 Managing People: Applications and Skills 2 credits

MGMT 737/BUS 830 Internal Labor Markets and Incentive Systems 2 credits

MGMT 738/BUS 831 Training and Developing an Effective Workforce 2 credits

MGMT 739/BUS 832 Career Development and Management 2 credits

MGMT 740/BUS 833 Appraising and Managing Employee Performance 2 credits

MGMT 741/BUS 834 International Human Resources Management 2 credits

MGMT 742/BUS 835 Labor Markets and Human Capital 2 credits

MGMT 743/BUS 836 Legal Environment for Managing Employees 2 credits

## INFORMATION SYSTEMS: 12 credit hours

Students must complete the following three courses:

IST 702	Systems Development	3 credits
IST 704	Database Management	3 credits
IST 706	Systems Analysis and Design	3 credits

Students must choose one of the following to complete concentration requirements:

IST 708	Strategic Information Systems Planning	3 credits
IST 709	Business Computer Networking	3 credits
IST 710	Developments in Software Technology	3 credits
IST 712	Information Security	3 credits

Students should consider coursework beyond minimum concentration requirements. Potential electives include:

IST 730	IT Project Management	3 credits
IST 895	Telecommunications Management	3 credits
IST 895	Information Systems Consulting	3 credits
IST 895	E-Commerce: An Integrated Perspective	1-5 credits
IST 895	Web Development and Application	3 credits
MGMT 725/BUS 812	Management of Technology I	2 credits
MGMT 726/BUS 813	Management of Technology II	2 credits
MKGT 710/BUS 895	Internet Marketing	3 credits
EECS 603	Information Processing with C++	3 credits
EECS 663	Introduction to Communication Networks	3 credits
EMGT 840	Systems Approach to Engineering	3 credits
EMGT 844	Managing Software Development Projects	3 credits

## INTERNATIONAL BUSINESS: 12 credit hours

ACCT 895/BUS 895	International Accounting	3 credits
FIN 735/BUS 759	International Finance	3 credits
FIN 740/BUS 760	Global Financial Risk Management I	2 credits

FIN 741/BUS 761	Global Financial Risk Management II	2 credits
IBUS 701/BUS 810	International Business	2 credits
IBUS 702/ BUS 814	International Business Strategy	2 credits
IBUS 703/BUS 895	Developing and Implementing a China Strategy	2-3 credits
IBUS 705/BUS 895	Doing Business in Europe: A French Perspective	2-3 credits
IBUS 895/BUS 895	International Business Law	3 credits
IBUS 895/BUS 895	Doing Business in Italy	3 credits
MGMT 720/BUS 805	Comparative and Cross-Cultural Management	3 credits
MGMT 741/BUS 834	International Human Resources Management	2 credits
MGMT 746/BUS 845	Global Business Environment	2 credits
MKGT 708/BUS 771	Global Marketing	3 credits

## MANAGEMENT: 12 credit hours

MGMT 807/BUS 807	Ethical Decision-making in Business	2 credits
MGMT 715/BUS 800	Management of Organizations	3 credits
MGMT 716/BUS 801	Organizational Change and Development	3 credits
MGMT 717/BUS 802	Organizational Problem Solving	3 credits
MGMT 718/BUS 803	Organizational Design	3 credits
MGMT 720/BUS 805	Comparative and Cross-cultural Management	3 credits
MGMT 721/BUS 806	Management of Workforce Diversity	3 credits
MGMT 723/BUS 809	Advanced Topics in Management of Organizations	2-5 credits
MGMT 814/BUS 804	Behavioral Research Methods	4 credits

Students should consider coursework beyond minimum concentration requirements. Potential electives include:

BE 710/BUS 849	Organizational Economics	3 credits
BE 712/BUS 846	Political Strategy for Managers	2 credits
DSCI 746/BUS 790	Contemporary Issues in Operations Management	3 credits
FIN 745/BUS 762	Business Investing	2 credits
FIN 746/BUS 763	Business Financing	2 credits
MKTG 702/BUS 765	New Product Management	3 credits

